

**To Whom it May Concern**

Wednesday, November 4, 1998

I have known Rupert Douglas-Bate since November 1987 in both his professional work and as a friend.

From October 1988 to January 1991 Rupert worked for Christian Engineers in Development a charity for which I was both a Director and General Secretary. During this period he established, and ran, our East African office from Nairobi. His work involved the marketing of engineering consultancy services to the NGO community as well as the technical supervision of capital projects on our behalf. Rupert was required to travel extensively within East Africa working on projects ranging from the rehabilitation of a remote reservoir in Kenya to a veterinary clinic in Uganda.

We found him to be both resourceful and sensitive and able to quickly build a working rapport with our clients.

When Rupert returned to England he undertook effective fund-raising projects for the charity before leaving to take up another position.

In his professional capacity I find him to be both determined and intelligent with the resourcefulness to produce alternative solutions, when necessary, to maintain progress.

His personal life reflects his professional life — a robust attitude, with problems existing only to be resolved.



Patrick Foss-Smith